

Innovative Industrial & Commercial Solar Rooftop PV Power Solutions for Viet Nam

Workshop on Monday, 23 November 2020

At: **Saigon Prince Hotel**, 63 Nguyen Hue, Ho Chi Minh City and online on MS Teams

Time	Agenda
13.30 – 13.45	Reception and registration (at the venue and online – <i>MS Teams</i>)
13.45 – 14.00	Introduction and welcome <ul style="list-style-type: none"> • Mr. Sven Ernedal, Project Director, GIZ Energy Support Programme
14.00 – 14.10	Introductory note from Viet Nam Energy Partnership Group (VEPG) <ul style="list-style-type: none"> • Ms. Amber Sharick, International Coordinator of the VEPG
14:10 – 14:30	<u>Mr. Rainer Brohm, on behalf of GIZ Energy Support Programme Viet Nam</u> <ul style="list-style-type: none"> • Introduction and brief overview of the Rooftop Solar Market development in Viet Nam • Presentation of the Rooftop Solar Investment Guidelines for Viet Nam
14.30 – 14.50	<u>Mr. Tran Viet Nguyen, Deputy Director, EVN Business Department</u> <ul style="list-style-type: none"> • Introduction of EVNSOLAR, current Rooftop Solar market developments and further support activities from EVN
14.50 – 15.10	<u>Mr. Tran Thien Long, Vice Chairman/General Secretary, HBA</u> <ul style="list-style-type: none"> • The development plan of Rooftop Solar in industrial zones in HCMC • Implementation of capacity building for business partners in 18 industrial zones
15.10 – 15.15	<i>Photo session</i>
15.15 – 15.30	<i>Tea break</i>
15.30 – 15.50	<u>Mr. Ross Macleod, Senior Associate, Asia Counsel</u> <ul style="list-style-type: none"> • Brief overview of the legal framework for Rooftop Solar with a focus on feasible business models for Rooftop Solar • Introduction to contract templates for Rooftop Solar business models as part of the RTS Investment Guidelines
15.50 – 16.05	<u>Mr. Mathias G. Kothe, Managing Director, Syntegra Solar International</u> <ul style="list-style-type: none"> • Quality as a key success factor for Rooftop Solar project implementation, experience from projects in Viet Nam
16.05 – 16.20	<u>Mr. Luu Manh Thuc, Director General, SPC Solar Company</u> <ul style="list-style-type: none"> • Rooftop solar in Viet Nam – the perspective of a local solar EPC company
16.20 – 17.00	<u>Panel discussion</u> – Rooftop Solar: Opportunities for Industry and Commerce in Viet Nam <ul style="list-style-type: none"> • Moderation: Ms. Vu Chi Mai, GIZ Energy Support Programme • Mr. Pham Trong Quy Chau, Permanent Vice Chairman HBA • Mr. Tran Viet Nguyen, Deputy Director, EVN Business Department • Mr. Mathias G. Kothe, Managing Director, Syntegra Solar International • Mr. Nguyen Hung, Director Cat Tuong Corp. (Long An) • Mr. Luu Manh Thuc, Director General, SPC Solar Company
17.00	<i>Closing speech and end of the Workshop</i>