Vietnam Energy Partnership Group

Event: First meeting of TWG 3 on Energy Sector Reform

Date: 30 May 2018

Location: ERAV, meeting room 502, D10 Khuat Duy Tien, Hanoi

Time: 14:00 – 16:30

Participants: see lists of participants and invitees in Annex 1.

Chair and Co-chair of TWG#3:

o Mr. Pham Quang Huy - Chair of TWG3 on Energy Sector Reform, ERAV, MOIT

 Mr. Franz Gerner - Co-chair of TWG3 on Energy Sector Reform, Lead of Energy Specialist and Energy Cluster Leader for Vietnam, the World Bank.

Meeting objectives:

1. To exchange views on challenges for Power Sector Reform development in Viet Nam, main focus on power market development

2. To agree the 2018 workplan of TWG 3

Meeting agenda: Attached as Annex 2

Meeting inputs: Attached as Annex 3 Presentation on Energy Sector Reform Development in Viet

Nam including proposed TWG 3 work plan **Meeting minutes**: Attached as Annex 4

Action points:

	Action	Responsibility
1.	Approve report of the first TWG 3 meeting	Chair & Co-Chair
2.	Send report of the meeting to all TWG 3 members (invited plus	Secretariat
	those who attended)	
3.	Update list of (core and non-core) Members	Secretariat with direction
		from Chair & Co-Chair
4.	Update the project survey with specific focus on TWG 3 themes	Secretariat
5.	Donors that support PDP8 formulation should meet together	Secretariat to support DPs
	(PDP8 is EREA responsibility, not ERAV)	
6.	Consult with Members on their leadership and/or "in-kind"	Secretariat with direction
	human resources and specific actions towards a priority theme,	from Chair & Co-Chair
	and products/outputs and actions that should be linked to TWG	
	3 and "piggy back" on ongoing activities; and consolidate	
	workplan 2018	
7.	Identify inputs into forthcoming TWG 3 meetings, within the	Chair & Co-Chair with key
	proposed and agreed themes / focus of these meetings	members and Secretariat
8.	Submit work focus and work plan 2018 to the Steering	Chair & Co-Chair with
	Committee of the VEPG	Secretariat
9.	Invite Members to express interest in access to the TWG 3 E-	Secretariat
	library, and to share references through the E-library	
10.	Next TWG 3 meeting to be planned in October or early	
	November. This plan could be changed according to SC and HLM	
	schedule.	

Annex I: LIST OF PARTICIPANTS

No.	Organization (English)	Name	Title (English)
	DPs' confirmed to participate Energy Sector Reform TW	G	
1	DENMARK	Tran Hong Viet	Senior Programme Manager, Climate Change & Energy Efficiency, Green Growth, Joint Declaration on Climate
2	DENMARK	Jakob Stenby Lundsager	Long Term Adviser Danish Energy Partnership Programme in Viet Nam
3	Newzeland	Mr. Tom Wilson	Head of New Zealand Aid Programme in Viet Nam
4	EU DEL	Cecile LEROY	Attaché - Cooperation Officer - Budget Support and Blending Operations
5	EU DEL	TRAN THUY Duong	Program Officer - Energy
6	Australia	Justin Baguley	Counsellor (Economic and Development Cooperation)
7	US Ambassy	Representative	N/A
8	USAID	Christopher Abrams	Director, Environment and Social Development
9	AFD, French Development Agency	Fabio GRAZI	Head of Infrastructure Unit
10		Nguyen Thanh Thanh An	
11	World Bank	Mr. Franz Gerner	Lead of Energy Specialist and Energy Cluster Leader for Vietnam
12		Chu Ba Thi	Energy specialist
13	ADB	Ms. Hyunjung Lee	Energy Economist
14	German International Cooperation, GIZ	Mr. Ingmar Stelter	Programme Director Vietnam Energy Support Programme
15		Mr. Tobias Cossen	MOIT/GIZ Energy Support Programme Smart Grids for Renewable Energy and Energy Efficiency (DKTI) /Principal Technical Advisor / Head of Project
		Jonas Hagemann	
16	German Development Bank, KfW	Daniel Plankermann	Energy Sector Coordinator
	Vietnamese Ministries and SOE		
17	Electricity and Renewable Energy Authority (EREA)	Representative	
18	EVN	Representatives	
19	NLDC	Representatives	
	ERAV		
20		Nguyen Quang Huy	Chair / Deputy General Director ERAV
21		Le Anh Duc	Head of International Coopearation and Education Centre
22		Le Van Dung	
	VEPG Secretariat		
23	EU TAF for SE4All Project	Koos Neefjes	Energy Planning & Policy Non-Key Expert Assignment Leader VEPG
24	EU TAF for SE4All Project	Nguyen Anh Tuan	Coordinator, Energy Planning & Policy Expert
25	EU TAF for SE4All Project	Ngo To Nhien	Administrative and Organisational Support

Annex II: Agenda first TWG3 meeting

Date: 30 May 2018, 14:00-16:30

Venue: Meeting room, ERAV office (D10 Khuat Duy Tien, Thanh Xuan, Hanoi)

Objectives:

1. To exchange views on challenges for Power Sector Reform in Viet Nam

2. To agree the 2018 workplan of TWG 3

Chair / Co-Chairs

 Mr. Pham Quang Huy, Deputy Director General of ERAV, Ministry of Industry and Trade (MOIT)

• Mr. Franz Gerner, Principal Energy specialist, World Bank office in Hanoi

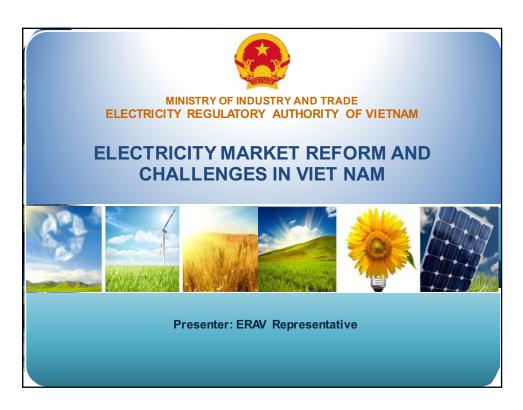
Participants invited

- Officials / experts from MOIT and other Ministries
- Experts of Development Partners (VEPG members)
- Experts of EVN and investor associations
- Researchers on Energy sector
- Other stakeholders working on Energy Sector reform

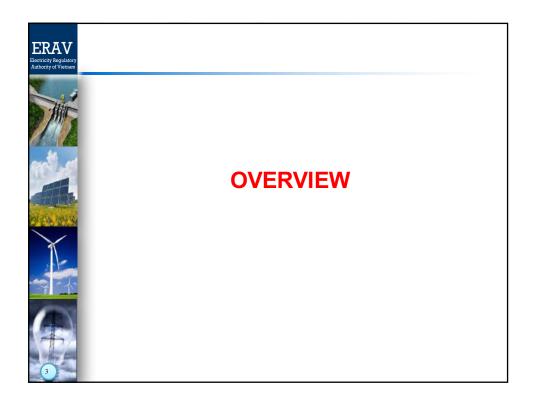
Provisional Agenda

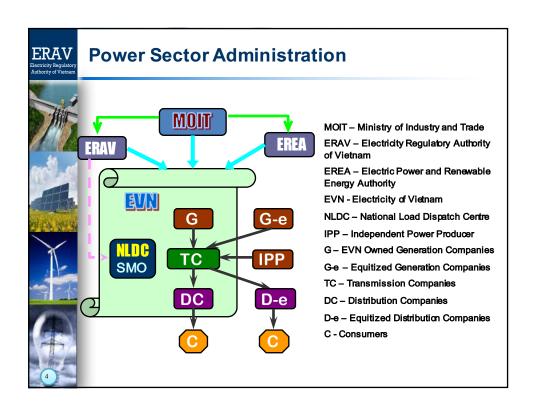
Time	Subject	
2:00 - 2:30	Registration	
2:30 - 2:45	Opening remarks, overview of the agenda	
	Mr Pham Quang Huy	
	Mr Franz Gerner	
2:45 - 3:00	Terms of Reference of the TWG	
	Secretariat: Presentation	
	• Q&A	
3:00 - 3:30	Overview of Power Market Development and Challenges	
	ERAV representative: Presentation	
	• Q&A	
3:30 - 4:00	TWG3's Work plan for 2018	
	Secretariat: Presentation	
	• Q&A	
4:00 - 4:15	Plenary discussions	
	All participants	
4:15 - 4:30	Conclusions, agreements, closing remarks	
	Mr Pham Quang Huy	
	Mr Franz Gerner	

Annex 3 Presentation on energy / power sector reform in Viet Nam including proposed TWG 3 work plan





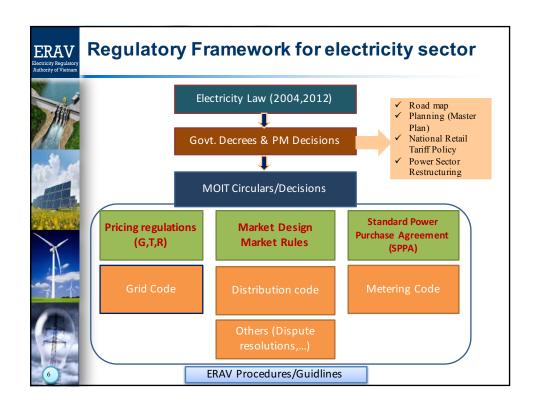




ERAV

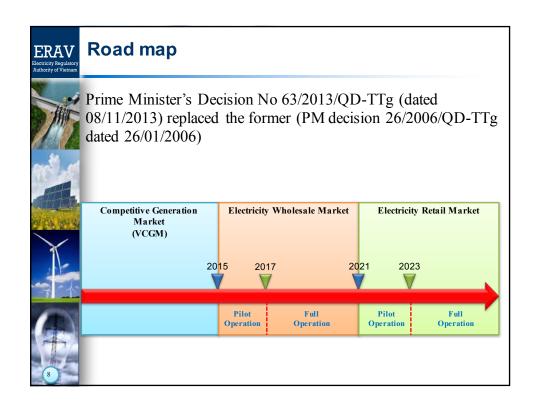
ERAV's Functions

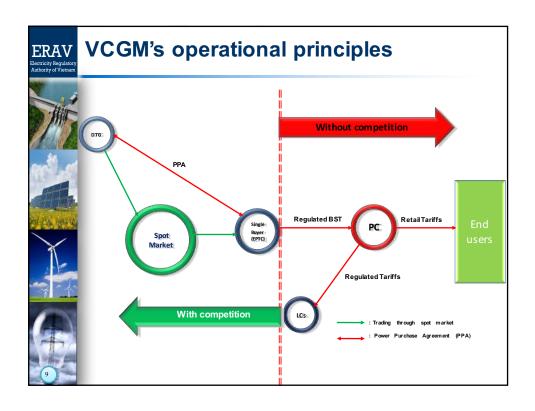
- Power Market Development and Regulation.
- Electricity Price Setting & Regulation
- System Adequacy Monitoring
- Electricity Activity Licensing
- Inspection and Dispute Resolution
- Others
 - International cooperation in electricity regulation and power market development
 - o Training and human resource development

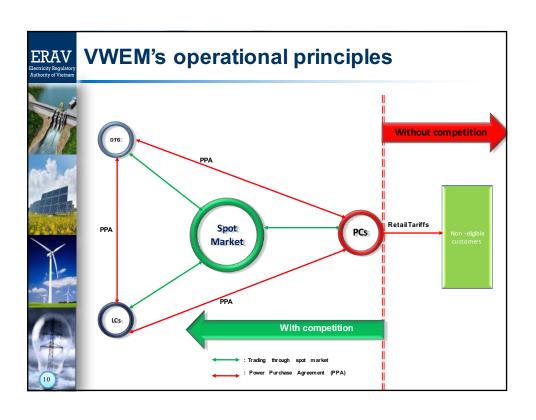


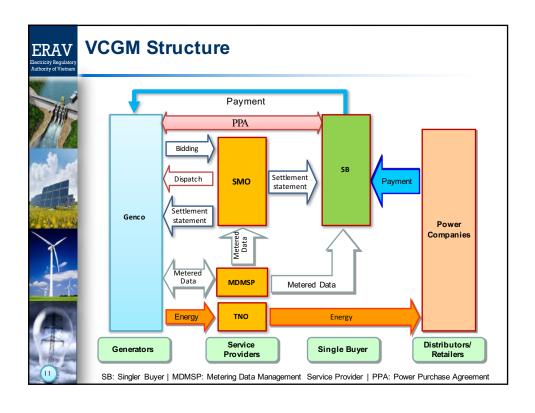
Electricity Law

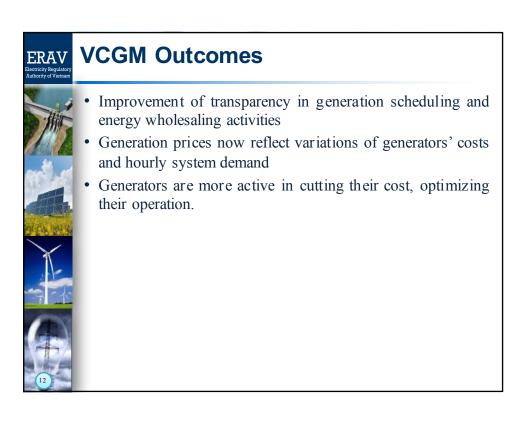
- Electricity Law 2004, Law amending and supplementing a number of articles of the Electricity Law 2012 setting some key principles for development of electricity markets in Viet Nam:
 - Improving transparency, fairness and competition for raising efficiency in electricity activities;
 - Attracting investor to participate in electricity generation, distribution, wholesale, retailing.
 - —The State holds monopoly in the activities of:
 - o Transmission,
 - o System and market operation
 - Construction and operation of big power plants of particularly important socio-economic, defense or security significance.

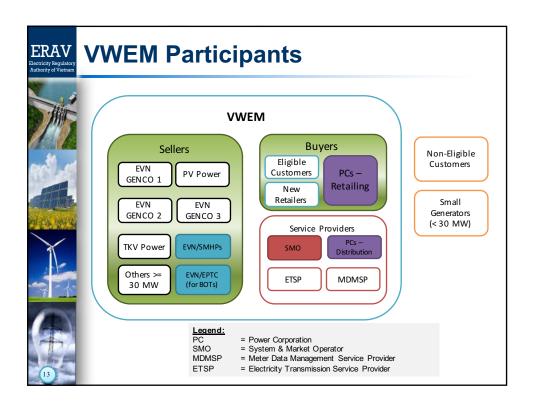


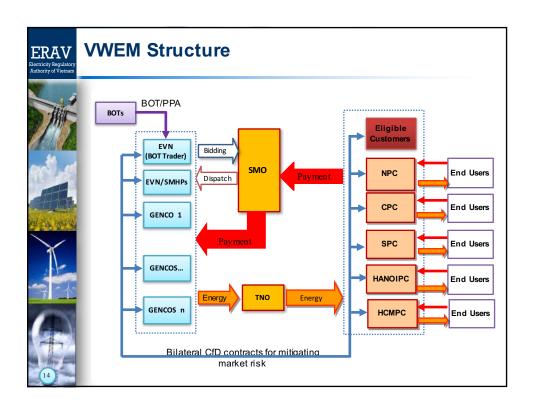














Spot Market (1)



- Market model: Mandatory Cost-Based Gross Pool
 - All generators (≥ 30 MW) must directly participate in the market (as sellers) for selling their energy
 - o BOT power plants:
 - ➤ Directly participating in the VWEM; or
 - > Participating in the VWEM via a BOT Trader (under EVN)
 - o Strategic Multipurpose Hydro Power Plants (SMHPs):
 - > Directly participating in the VWEM; or
 - ➤ Participating in the VWEM via a SMHP Trader under EVN
 - All retailers (05 Power Corporations) must buy energy from the market for meeting their customers' demand
 - Larg customers connected to transmission network at minimum voltage level of 110 kV can be allowed to participate in the VWEM.
- Gradually transiting from Cost-Based Pool to Price-Based Pool model



Spot Market (2)

- Trading interval: 30 minutes
- Dispatch interval: 30 minutes
 - o Will be shortened when the full market IT system allows
- · Bidding interval:
 - o Day-ahead bidding (for the next 48 trading interval)
 - o Intra-day rebidding interval: 06 hours
- Generation offer:
 - o Day-ahead bidding and intra-day rebidding
 - o 10 bands of price ((đ/kWh) and quantity (MW) for a trading interval
- Demand bidding:
 - o Pump-storage;
 - Interuptable load (bidding for providing reserves)



Spot Market (3)



- Generation scheduling:
 - o Security constraints optimization.
 - Applying the model of full transmission network simulation when the full market IT system allows
- Market Pricing: Ex-post SMP
 - o Transferring to ex-ante nodal pricing model (at least 03 nodes) when the full market IT system allows
- Ancillary Services:
 - Frequency control ancillary services: co-optimizing energy and frequency control ancillary services.
 - Other ancillary services: SMO enters to contract with ancillary services providers.

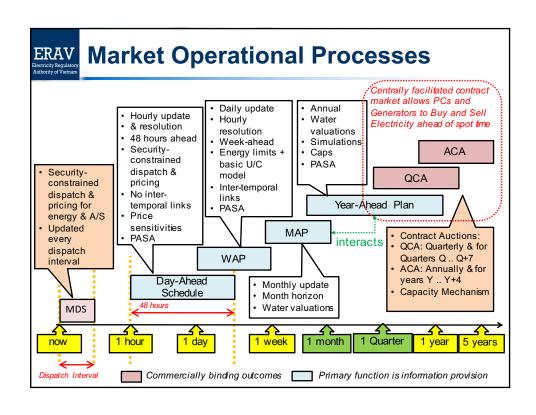


Contract Arrangement (1)

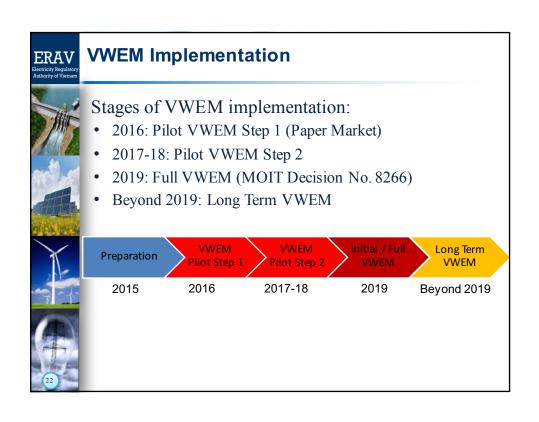
- Key objectives:
 - Largely manage the financial risks of generators and customers (LC and PCs)
 - o Manage market power of generators
 - o Facilitate the market entry of new generators
- 03 types of contracting in the VWEM:
 - Vesting contracts allocated once
 - o Bilateral contracts willing sellers & buyers
 - o Centrally contract auction cleared by SMO

Contract Arrangement (2)

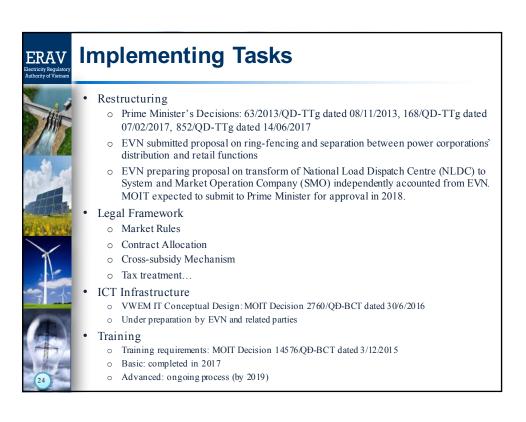
- Vesting contract: is to allocate the existing CfD contracts between generators and EVN/EPTC to PCs
 - o Average contract purchasing cost of a PC is equivalent to other PCs.
 - Strike price and contract quantity match forecasted load profile of PC's customers and comply with the constraints specified in generator's contract.
 - Maintaining the commitments specified in the contract between generator and EVN/EPTC.
- Bilateral (CfD) contract: buyers and sellers negotiate and agree on strike price and contract quantity.
- Centralized contract auction:
 - o Voluntary for VWEM's buyers (PCs) and sellers (generators)
 - o Managed by SMO (or an independent operator)
 - Auction is held quarterly and annually for PCs and Generators to buy and sell electricity ahead of spot time







Re	Reform Progress		
Year	Key events		
2004	Electricity Law was passed		
2005	Electricity Regulatory Authority of Viet Nam (ERAV) was established		
2006	Road Map for competitive electricity market was approved by Prime Minister for the first time (Decision $63/2006/QD$ -TTg)		
2008	National Power Transmission Corporation (NPT) was grouped Electric Power Trading Company (EPTC under EVN) was born to play function of Single Buyer		
2009	Market design of Viet Nam Competitive Generation Market (VCGM) has been approved by Ministry of Industry and Trade (MOIT)		
2010	5 Power Corporation (PCs)(Distribution and Retail) were established VCGM market rules was issued		
2011	1st July 2011, VCGM Paper Market was run astrial		
2012	Since 1 st July 2012, VCGM was officially launched.		
2012	EVN generation was restructured into three 3 EVN GENCOs (legal independent)		
2014	Conceptual Design of Viet Nam Wholesale Electricity market (VWEM) was approved		
2015	Detailed Design of VWEM was approved		
2016	Paper VWEM wasrun		
2017	VWEM Rules are under development (Competed version 3) Paper WWEM run with two scenarios of contract allocation		
2018	WWEM trial (Real settlement) Addressing key challenges and accomplishing preparation for Official VWEM 2019		



ERAV Sectricity Regulatory Authority of Vietnam	Completed Technical Assistances			
1	Ref	TAs	Sponsor	Period
加	1	Distribution Efficiency Project" (DEP) - "Technical Assistance and Capacity building for ERAV	Australia Government through WB	2/2013 - 6/2016
	2	Development of detail design for wholesales electricity market of Vietnam	AFD	1/2014 - 9/2015
	3	Support for development of VCGM in Vietnam	DOS/ENR	2015 -2016
Y	4	Development of wind power connection regulations and integrated RE research	USTDA	2013-2014
#	5	Resident advisor for Vietnam Power Market Development	Asian Development Bank	10/2014 - 12/2015
	6	Development of procedures to improve transparency in pricing process	KfW	2016
	7	Establishing the Wholesale Electricity Market - TA8851	Asian Development Bank (ADB);	2015 - 2017
25				

ERAV Electricity Regulatory Authority of Vietnam	Implementing TAs				
	No	TAs	Sponsor	Objectives	Period
	1	Policy and Advisory Technical Assistance for Power Sector reform program - PATA 9012	Asian Developme nt Bank (ADB);	Developing VWEM's contract arrangements; providing advices on prudential requirements, tax treatments in VWEM; providing resident advisor for other issues	2017 - 2019
	2	Direct Power Purchase Agreement (DPPA)	USAID	Creating a new mechanism for promoting RE development; allowing enterprises to access to buy dean energy	2017 - 2018
X	3	Smart Grids for Renewable Energies and Energy Efficiency	BMZ/GIZ	Increasing the of regulatory, methodological and technological capacity on Smart Grids for RE and Energy Efficiency Readiness.	2018 - 2021
	4	Capacity Development for RE Integration into power system	Danish Climate Envelope	Enhancing the capacity in (i) forecasting of load and RE generation; and (ii) calculating needs for ancillary services	2018 - 2020
26	5	Viet Nam VWEM Development	MFAT, NZ	Providing advices on developing the suitable tool and in-house skills for its use in market monitoring, analysis and development	2018



Support-needed Tasks



- Market Design
- Integration of RE sources into the competitive electricity market
- Enhancing Electricity Regulatory Authority's capacity in market monitoring
- Financial contract trading mechanism (smart contract auction/contract exchange...)
- Financial transmission right (FTR) mechanism (when move to zonal/locational market pricing model)
- Enhancing SMO's capacity market and system operation.



Annex 4 Meeting Minutes

Event: First meeting of TWG 3 on Energy Sector Reform

Date: 30 May 2018

Location: Meeting room 5th floor, ERAV, D10 Khuat Duy Tien, Hanoi

Time: 14:00 – 16:30

Meeting minutes:

Agenda item	Summary
Opening remarks	The Chair opened the meeting, welcomed participants
	<u>Co-Chair</u>
	Remarkable progress was made on power sector reform, which the WB
	believes has been very successful. But it must continue, with committed
	referring to competitive wholesale market by 2021
	Several DPs have provided TAs, also financing (policy operations)
	Public debt means that support has been put on hold, as we are getting to
	the stage of the competitive wholesale power market. ERAV and DPs
	should determine areas where we can help further referring to functions
	on power sector reform
TOR of TWGs	The Secretariat shared the updated generic TOR of TWGs
	No comments from Chair, co-Chair or members
Presentation on	ERAV presented and clarified several questions from several TWG members:
"Electricity Market	ERAV's functions, structure of power market and Regulatory Framework
Reform and	for electricity sector in Vietnam. ERAV was established following the
Challenges in Viet	electricity law
Nam"	From 2019 full Vietnam wholesale electricity market (VWEM) will be
	achieved. There is some delay compared to this plan; several issues are out
	of our control, such as cross subsidies. From 2023 the plan is a full retail
	market, in which customers can choose their supplier. Draft market rules
	were and will be published on line, still to be finalised
	There is still cross-subsidy between the 5 power distribution corporations
	(PCs in Hanoi and HCM City, North and Centre and South), and we need a
	cross subsidy mechanism across power corporations. Now have 3+2
	corporations with different categories of customers. Hanoi and HCMC are
	condensed and they have major comparative advantages. But we need to
	maintain a unified tariff system, which is a challenge.
	Paper pilot market was done in 2016 and 2017. The 5 power corporations
	have to understand the contracting matters, how it works. They learn how
	to settle in the market. Based on existing rules. In 2017 we did 2 scenarios:
	First: all existing contracts, i.e. nearly the full market to make sure that
	they would have the equivalent average contract costs. Second: with 10
	existing contracts. We then looked at the results of these 2 scenarios. But
	it was a paper market, not precise because behaviour maybe not as serious
	as in the real market. ERAV can use the result to apply for the Pilot VWEM
	Step 2. In 2018 only two power plants (Phu My 1 and 4), export 5% to the
	market with the market mechanism. If a mismatch or error, it can cost
	money as it is real payments and managers become more serious. Now
	they look at forecast and errors only 1-2 % so that is very good. Metering is
	very challenging, but now 30 min intervals is working. So, in the future we
	can go to 30 min markets. National Load Dispatch Centre collects data of

- electricity sale to market and compares with data owned by EVN / power producers. If the data match, then ERAV don't need to clarify with generators. The National load dispatch centre (NLDC) have the total data, including metering data. But some parties buy and must supply data to the national load dispatch centre. NLDC is assigned to collect the data and must become independent of EVN. In the wholesale market the metering systems are complicated. The Circular 42 assigns the transmission to the National Power transmission company (NPT). Collection of transactions with the 5 PCs is responsibility of PCs. And then there is NLDC, so there are 7 entities responsible for collecting data, which is complicated.
- We have 6 years of experience spot markets. We open up for wholesalers and big customers who are ready to buy from the spot market. How to set up and break down the position of the single buyer is a challenge; we have discussions with EVN, we have scenarios, options. A proposed decision will be given to the minister very soon. If minister accepts we can put into operation in 2019. This for the big-enough customers who connect to 110 kV: more than 100 are eligible / potential customers. Customers 110kV and above can be in the spot market if they meet technical criteria. Regarding to IT infrastructure for billing and balancing, MOIT took a decision on VWEM infrastructure, and EVN is responsible to develop the VWEM's ICT. There is a Decision by MOIT about the general structure and EVN is doing a feasibility study (FS) and bidding to buy all the components and will put into operation the billing etc system in 2019. Main concern is the market modelling system, the MMS, which may be delayed. So far that we can use the old one in 2019.
- For the DPPA: Can trade through the market, or trade with a fixed price. Currently, the USAID doing a study on direct power purchase agreements (DPPAs), which does not involve in the spot market. We are working with USAID consultants to research and propose the most suitable model. Now two options, a physical DPPA, with direct physical PPA with the generator, and also a contract with the power corporation to pay for using T&D and ancillary services in the system. The second is financial PPA, a PPA in the market. Consultant suggest the first option first and the second option later. The design is not very detailed yet. We requested the consultant to do some analysis on the gap in the legal framework and the financial flow of each model, so that the practical consequences are clear. We will finalise the DPPA model in July and after that maybe a workshop to introduce the options to all the stakeholders and seek some comments and decide which model to apply. When deciding the model, we will have to prepare the legal framework and in 2019 we would likely have a pilot for the model.

TWG3 Work plan for 2018

Co-Chair:

• If there are workshops organize by ERAV or projects, please invite the members of TWG 3 to participate to all the workshop

Secretariat

- Several agencies were invited today but could not make it, including some working on relevant matters
- Any TWG member with a workshop should ask the Secretariat for the mailing list of the TWG 3 and we will supply

Presented the theme draft

Chair

Not three TWG meetings this year, maybe there will be just two.

Co-Chair

- Yes, we should consider what meetings make sense.
- We have 5 donors with various activities, technical assistance and financing. We should keep the 4 areas in the theme paper. Where the donors' work fits in these pillars and all engage with that. So first, before the TWG reports to the SC we should make sure that we know what everybody is doing and bring that to the TWG. That then might deliver points for the SC. We could then also find other work that needs to be done, e.g. by the KfW or the WB.

Chair

- KfW always stresses RE and EE?
- We also need to learn re renewable energy (RE) in the market, and create favourable conditions for RE.

AFD

We already provided capacity building and support for design of the
wholesale market. We are creating a new grant facility, to support
developing countries to implement the Paris Agreement. Need to prepare
now and decide by the end 2018. That could lead to support, linked to
PDP8 for example. So, for ERAV, is there a study in that sense that you
need support with? Also, a study on retail tariff, important for EVN's
financial health.

Chair

- Decision 24 was issued last year on tariff adjustment decisions. In November last year there was an increase, with a lot of argument around that. Enterprises were against; I am not sure whether the DPM statement was official, but the costs will be accounted. ERAV is responsible for that and submit to the PM and if he approves it still work according to Decision 24
- PDP8 is not responsibility of ERAV but is EREA. For low carbon programme we can work together after this meeting
- 4 donors provide funds in the context of PDP8 planning (WB, USAID, Denmark, GIZ) and must sit together.

<u>GIZ</u>

 We can find some synergy maybe in metering, ICT infrastructure. Referring to the power market - about the topics we are not sure. But we are starting the smart grid project

Danish Energy Agency

 We focus on power systems, not market and have planned our activities, but we can add activities and we know a bit about integrating and liberalising the power markets

KfW

- There is a lot of support on different aspects: PDP, RE, also EE. We are looking forward to bringing more stakeholders together to raise awareness of the significance of the power market.
- We are working with ADB and WB on a policy operation. A lot of work was done but that is getting lost
- Short of money now but still happy to support RE and EE as well as the overall power market

Secretariat

 The Secretariat can update the survey specifically for the TWG 3, targeting only the selected DPs, specific questions

<u>EU</u>

• Some funds for specific demands could be made available

<u>W</u>B

- We will follow up on the KfW study on transparency of price /tariff setting.
- We can also potentially support financial contracting

Conclusions, agreements, closing remarks

Chair:

- We are seeking support for 5 themes (see below) and hope that DPs continue to support ERAV in the future. We thank the World Bank for their support and are looking for support from Donors for power market reform and hope for further exchanges with DPs to understand the targets of the different participants.
 - √ Market Design
 - ✓ Integration of RE sources into the competitive electricity market
 - ✓ Enhancing Electricity Regulatory Authority's capacity in market monitoring and SMO's capacity market and system operation.
 - ✓ Financial contract trading mechanism (smart contract auction/contract exchanae...)
 - ✓ Financial transmission right (FTR) mechanism (when move to zonal/locational market pricing model)
- Next TWG3 meeting in October or beginning of November

Co-Chair:

- Look forward to further cooperation on this topic.
- Further clarity on the TWG's cope of work, timeline etc is needed for reporting to the SC and HLM. But we should park the idea of special seminars and better to "piggy back" on existing arrangements, i.e. meetings that are already planned. We must be realistic and not add to our workload: improve participation in workshops of donors for example; the survey that the secretariat will update will be helpful.