

## Workshop

### Innovative Industrial & Commercial Solar Rooftop PV Power Solutions for Viet Nam

**Monday, 23 November 2020**

At: **Saigon Prince Hotel**, 63 Nguyen Hue, Ho Chi Minh City and online on MS Teams

#### **Preliminary Agenda**

| Timing        | Agenda  |
|---------------|---|
| 13.30 – 13.45 | Reception and registration (at the venue and online – <i>MS Teams</i> )   |
| 13.45 – 14.10 | <b>Introduction and welcome</b> (GIZ/HBA/VEPG)  |
| 14:10 – 14:30 | <b><u>GIZ Energy Support Programme Viet Nam:</u></b> <ul style="list-style-type: none"> <li>• Introduction and brief overview of the Rooftop Solar Market development in Viet Nam</li> <li>• Presentation of the RTS Investment Guidelines for Viet Nam</li> </ul>  |
| 14.30 – 14.50 | <b><u>EVN Business Department:</u></b> <ul style="list-style-type: none"> <li>• Introduction of EVNSOLAR</li> <li>• Introduction of RTS market for C&amp;I (and particularly in HCMC)</li> <li>• Introduction of Program for developing RTS and RE in industrial parks</li> <li>• Support activities from EVN/HCMC</li> </ul> |
| 14.50 – 15.10 | <b><u>Hepza Businesses Association (HBA)</u></b> <ul style="list-style-type: none"> <li>• The development plan of RTS in industrial zones in HCMC</li> <li>• Implementation of capacity building for business partners in 18 industrial zones</li> </ul>  |
| 15.10 – 15.15 | <i>Photo session</i>  |
| 15.15 – 15.30 | <i>Tea break</i>  |
| 15.30 – 15.50 | <b><u>Asia Counsel HCMC</u></b> <ul style="list-style-type: none"> <li>• Brief overview of the legal framework for Rooftop Solar with a focus on feasible business models for RTS</li> <li>• Introduction to contract templates for RTS business models as part of the RTS Investment Guidelines</li> </ul>                   |
| 15.50 – 16.05 | <b><u>Syntegra Solar International</u></b> <ul style="list-style-type: none"> <li>• Quality as a key success factor for RTS project implementation, experience from projects in Viet Nam</li> </ul>   |
| 16.05 – 16.20 | <b><u>Rooftop solar in Viet Nam – the perspective of a local solar EPC company</u></b>  |
| 16.20 – 17.00 | <b><u>Panel discussion</u></b> – Rooftop Solar: Opportunities for Industry and Commerce in Viet Nam <ul style="list-style-type: none"> <li>• Discussion and Q&amp;A with speakers and industry representatives</li> </ul>   |
| 17.00         | <i>Closing speech and end of the Workshop</i>   |